#### Meeting Purpose - Why are we here

- Overall Meeting Series Review Preliminary Budget Proposal (assumptions, changes, etc.)
- 2. Second-In-A-Series of Meetings Designed to Solicit Public Comment on Key Budget Issues.
- 3. Review/Respond to Comments from Feb. 7<sup>th</sup> Meeting.

#### **Questions Received:**

Capital Investment Plan (CIP) - Needs further explanation on how it works and what are the benefits.

### Salary-Compensation Adjustments

Need further information on salary survey specifics & criteria.

#### Other -

- a. Are there greater efficiencies that the Town can achieve?
- b. Should the Town consider an efficiency audit?
- c. When Police/Fire positions were cut there was an expectation of re-organization – why has that not happened? 2

### Question #1: Capital Investment Plan (CIP) **Details**

- 1. 30 year plan
- 2. Incorporates capital policies set by Selectmen and Finance Comm. (e.g., Police Cruisers replaced every 100,000 miles or every 3 yrs, roofs re-shingled every 25 years, etc.)
- Capital Includes: a) buildings (annual maintenance, capital improvements, minor renovations, etc.) b) fleets
   c) equipment
- 4. Incorporates bonding whenever advisable.

### Capital Investment Plan (CIP) Philosophy

- 1. Create greatest cost efficiency through timely maintenance of all capital Maintain optimal consistency from year-to-year.
- Predictable annual expenditure Fits within levy limit - Avoids overrides - Allows better year-toyear budget management.
- 3. Avoids expense associated with emergency actions (pay premium) and disruptive down time.

### Capital Investment Plan (CIP) How Does It work?

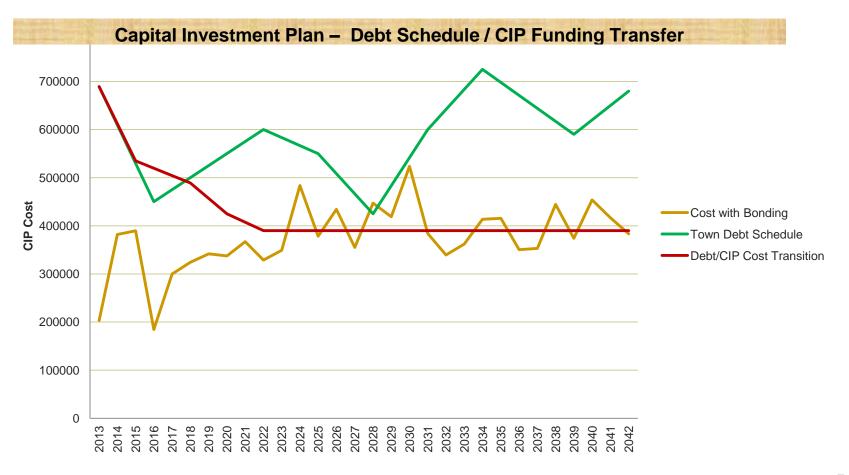
 Applies replacement/repair policies to all capital throughout town – Example:

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Police Cruiser Replacement	X			X			X
(every 3 years)							
Re-shingle Roof (Fire Station)			X				
(every 20 years)							
Replace Septic System						X	
(every 40 years)							

**NOTE:** Each year the H-W CMC reviews 30 year plan and makes adjustments as appropriate. Policies are adjusted over 5-10 yr. time period to establish a more accurate and appropriate set of capital policies.

### Capital Investment Plan (CIP) How Does It work? (continued)

- 2. Normalize Annual Cost \$370,000/year
- 3. Establish Continued Balance Account
  - Un-used \$ remain in the account year-to-year.
     Effect: Creates incremental annual contribution that collectively funds full value of 30 yr. capital plan.
- 4. Transition Funding from Debt Schedule to CIP (4-7 years)



### Capital Investment Plan (CIP) How Does It work? (continued)

#### **Debt Schedule:**

- Current Debt Approp.= \$900,000 (approx.)
- Avg. annual decrease = \$30-\$35K/yr
- Debt Retirement Schedule (approx.):

**FY21** - \$1.6 mill. **FY23**- \$1.2 mill. **FY32**= \$5 mill.

**Debt History**:10 year Avg.= \$830,000/yr. (approx.)

### Capital Investment Plan (CIP) How Does It work? (continued)

#### **Town Meeting Action Required:**

- 1. Vote to Establish Capital Investment Plan (CIP) & Continued Balance Account restricted use fund.
- 2. Vote Each Year to Fund CIP 2 separate votes.
  - Fund capital items/actions shown in CIP in each successive year
  - Vote to fund \$370,000 each year and place in Cont. Balance Acct.
- 3. CIP <u>does not</u> include major renovations and/or new facilities These will require a separate appropriation and vote.

### **Question #2:** Salary / Compensation Adjustments

#### 1. Salary Survey

- a. Performed by consultant Human Resource Services, Inc., Andover, MA
- b. Criteria for Comparable Towns (10 Used)
  - -10,000 or less pop. -Similar geographic area

#### c. Simple Salary Survey

- Salary (hourly & Annual) of comparable positions;
- Limited data Not sought: #hrs, job descriptions, etc.

#### d. Approach to Recommendation

- "Average" salary used to establish recommendation
- If range existed Used lower end of range

#### **Question #2:** Salary / Compensation Adjustments

#### Salary Adjustment History – Union & Non-Union

	<u>06</u>	<u>07</u>	<u>80</u>	<u>09</u>	<u>10</u>	<u>11</u>	<u>12</u>	<u>13</u>				
	(By %)											
AFSCME	2.5	3	3	3	0	5	.75	.75				
Police		3	3	3	1	0	2					
Fire	2.5	2.5	2.5	3	3	3						
Non-Union	3	2.5	3	3	0	0	0					

#### **Question 3: Other**

1. Q: Can the Town Achieve Greater Efficiencies?

**A:** Not Expected – 3-4 yrs of Austerity Measures.

2. Q: Should Town consider Operational Audit?

**A:** Yes (eventually). Expected outcome:

- insufficiently resourced in many key areas
- Additional funding recommended in numerous departments in order to better manage risk and potential liabilities.
- 3. Q: Police/Fire Departments Why did re-org. not occur?

A: Studied & recomm. But not supported by Town Meeting.

#### What is next?

- Finance Committee will finalize the FY2013 Budget throughout March
- Finance Comm. & Selectmen will meet as appropriate throughout March to coordinate budget.
- Print Deadline: April 9th.
- Warrant Hearing April 30th
- Annual Town Meeting May 5<sup>th</sup>.